

## **NAI Friedland Realty Closes Nine Westchester and Bronx Deals in July**

**Yonkers, NY (August 12, 2009)** – NAI Friedland Realty, a full service commercial real estate firm serving metropolitan New York, announced that its Industrial and Retail divisions closed nine Westchester and Bronx lease and sale transactions in July 2009. The combined deals represent over 65,000 square feet of space and vary in size from 800 to 34,000 square feet. NAI Friedland Realty has been an industry leader for nearly 40 years.

The Industrial team completed two transactions:

- Sale of 34,000 sq. ft. at 210 W Lincoln Avenue, Mt Vernon for \$2,000,000. Ross Schneiderman brokered the deal between Staging Associates Ltd (landlord) and Westrock Development (purchaser).
- Sale of 8,000 sq. ft. at 3 School Street, Yonkers, for \$365,000. Jeffrey Clinton and Peter Cokin brokered the deal between Rutgers Pressure Forming (landlord) and Eli Nivin (purchaser).

The Retail team completed seven transactions:

- Sale of 9,250 sq. ft. at 1117 Intervale Avenue, Bronx, for \$850,000. Kathy Zamechansky brokered the deal between PWB Management Corp (landlord) and Best Development Group (purchaser).
- Lease of 3,000 sq. ft. at 14 Mamaroneck Ave, White Plains, for \$366,885. Joan Simon brokered the deal between Michael Calano (landlord) and Global Litigation Financial (tenant).
- Lease of 1,100 sq. ft. at 78 North State Rd, Briarcliff, for \$145,200. Joan Simon brokered the deal between Lordae Property Management (landlord) and Dunkin Donuts (tenant).
- Sale of 1,750 sq. ft. at 452 East Tremont, Bronx. Rick Stassa brokered the deal between RDV Properties (landlord) and a medical group (purchaser).
- Lease of 2,400 sq. ft. at 361 E Fordham Rd, Bronx, for \$2,022,552. Kathy Zamechansky brokered the deal between Jem Realty (landlord) and Dickey's Barbeque (tenant).
- Lease of 5,000 sq. ft. at 961 E 174<sup>th</sup> St, Bronx, for \$4,500,000. Steve Lorenzo, Robin Herko, David Scotto, and Kathy Zamechansky brokered the deal between Cross Bronx Plaza LLC (landlord) and IHOP (tenant).
- Lease of 800 sq. ft. at 2250 E Tremont Avenue, Bronx, for \$229,277. Robin Herko, Steve Lorenzo, and David Scotto brokered the deal between Parkchester North Condominiums (landlord) and Rockfort Jamaican Restaurant (tenant).

“With more and more property coming on to the market, there definitely are deals to be made,” said Tony Lembeck, NAI Friedland Realty’s COO. “Our brokers have their finger on the pulse of what’s happening and we are seeing more and more interest from businesses looking for new opportunities.”

NAI Friedland Realty Inc. is located at 656 Central Park Avenue in Yonkers and can be reached at 914-968-8500, [www.friedlandrealty.com](http://www.friedlandrealty.com).

### **About NAI Friedland Realty Inc.**

NAI Friedland Realty Inc., founded in 1970, is a full service commercial real estate firm covering the entire metropolitan New York area, with a majority of its business in Westchester County and the Bronx, but additionally in Putnam and Rockland Counties, New

York City, Connecticut, and New Jersey. Headquartered in Yonkers, New York, Friedland also maintains a satellite office in Manhattan. Friedland sales staff members strive to provide guidance and information that enables clients to make the best lease or purchase decisions. Brokers in Friedland's four divisions -- Retail, Industrial, Office, and Residential/Development -- understand their markets and are supported by a sophisticated computer database of available properties and potential tenants. Friedland is a member of NAI, the only managed network of commercial real estate firms in the world.

**Press Contact:**

Kelly Lee  
Co-Communications, Inc.  
914-666-0066  
kelly@cocommunications.com



**Ross Schneiderman**  
Sr. Executive Vice President



**Peter Cokin**  
Executive Vice President



**Jeffrey Clinton**  
Industrial Associate



**Robin Herko**  
Executive Vice President



**Steve Lorenzo**  
Executive Vice President



**Kathy Zamechansky**  
Executive Vice President



**David Scotto**  
Retail Associate



**Joan Simon**  
Retail Associate



**Rick Stassa**  
Retail Associate